

Welcome to **CCC Machinery**

machinery, plant, technical products, pipes and tubes



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MPC Münchmeyer Petersen & Co. GmbH

The MPC Holding

MPC Münchmeyer Petersen & Co. GmbH's origin goes back over 150 years to the year 1846. Originally operating as two separate trading firms, Münchmeyer & Co. and R. Petersen & Co. earned worldwide recognition at an early stage, thanks to their remarkable achievements in foreign trade.

In his capacity as Managing Partner of R. Petersen & Co., Axel Schroeder Sen. merged the two firms R. Petersen & Co. and Münchmeyer & Co. into MPC Münchmeyer Petersen & Co. in 1972.

Today, he and two of his children, Dr. Axel Schroeder and Dr. John Benjamin Schroeder, together with Dr. Klaus Lesker and Clemens Weber jointly manage the family-owned Holding Company which is working with three divisions: Capital Investments, Shipbuilding and Shipping as well as Commodities and Machinery.



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Shipping and Shipbuilding division

MPC Münchmeyer Petersen Marine GmbH

- supply of material packages for shipyards;
- shipbuilding projects;
- engineering services.

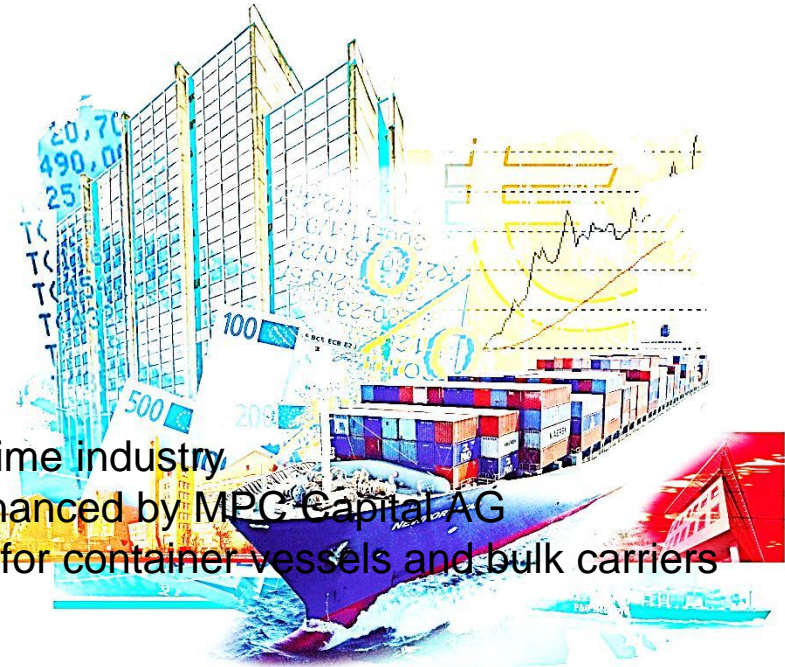
MPC Münchmeyer Petersen Steamship GmbH & Co. KG

- initiator of investment projects in the maritime industry
- Fund Manager for the shipping portfolio financed by MPC Capital AG
- Commercial and Technical Ship Manager for container vessels and bulk carriers
- Chartering, Sale & Purchase Agent

Capital Investments

MPC Capital AG

- Germany's largest listed issuing house for closed-end funds
- responsible for an investment volume of more than EUR 18.3 billion across various asset classes, incl. vessels, real estate and renewable energy plants
- listed on the stock-exchanges in Frankfurt and Hamburg.



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International Trade

Trading activities within the Commodities and Machinery division are being conducted by the internationally renowned **Coutinho Caro + Co.** International Trading GmbH and its affiliated companies, founded by the Coutinho family in Hamburg in 1895, and an extensive network of affiliated companies.

Coutinho Caro + Co International Trading GmbH

- non-ferrous semi-finished products

Coutinho & Ferrostaal GmbH & Co. KG

(formerly CCC Steel GmbH & Co. KG resp. MAN Ferrostaal Metals)

- steel

CCC Machinery GmbH

- delivery and financing of raw materials, commodities, machinery, equipment and complete plants
- tubes and tubular products
- development of Renewable Energy Projects



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Organigram

MPC Münchmeyer Petersen & Co. GmbH
Holding

Hamburg

Shipbuilding / Ship-Operations

MPC Marine
GmbH
Hamburg

MPC Steamship
GmbH & Co. KG
Hamburg

Affiliated Companies
Germany and Abroad

Capital Investments

MPC Capital
AG
Hamburg

Affiliated Companies
Germany and Abroad

Commodities, Machines and
Equipments

Coutinho Caro + Co
International Trading GmbH
Hamburg

CCC Machinery
GmbH
Hamburg

Coutinho & Ferrostaal
GmbH & Co. KG
Hamburg

Affiliated Companies
Germany and Abroad



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COMPANY PROFILE

With highly skilled experts, specialized departments as well as with the support of the international network of **The MPC Group**



CCC Machinery offers its business partners equipment, products, product lines and complete plant, services and financial solutions for their projects.

The core business consists of the following:



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Machines, Plant and Technical Products

With highly skilled experts CCC Machinery offers its business partners equipment, products, product lines and complete plants, services and financial solutions. The core business consists of the following:

individual equipment, machinery and complete plants for:

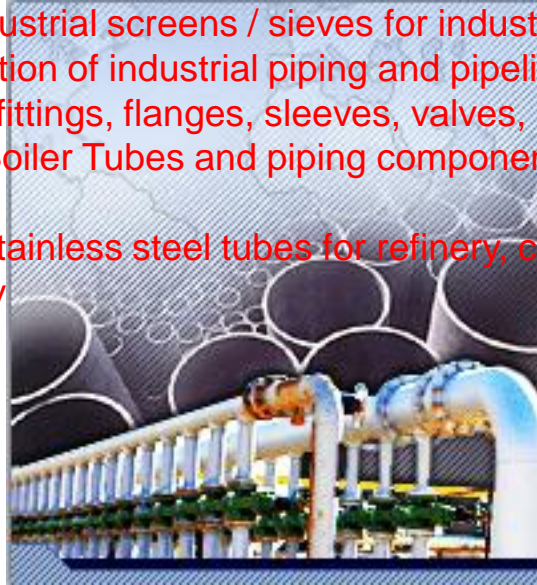
- Power Generation and Transportation
- Maintenance Workshops / Tools
- Wood Processing for Furniture, Window Frames and Door Production
- Packaging Material Production
- Bottling Plants
- Textile Industry
- Food Processing Plants
- Salt and Sugar Processing Plants
- Oil, Water, Chemical Industries
- Supermarkets
- Fish Processing
- etc.



Tubular Products

The **Tubular Product Division** offers supply of **tubular products and accessories** for upstream and downstream operations, refinery and chemical industries, food processing and industrial piping, including prefabrication, mainly purchased through public or closed **tenders**.

- Seamless and welded Casing, Tubing and Line Pipe for Oil, Gas and Water drilling and transportation, in carbon, alloy, stainless, CRA steels as well as Fiber Glass and equivalent materials (OCTG);
- Screens for the oil and water well drilling for sand control of profile wire wrapped all-welded structure. Industrial screens / sieves for industrial process
- Components for completion of industrial piping and pipeline projects, such as coated pipe spools and fittings, flanges, sleeves, valves, gaskets, fasteners, etc.
- Seamless and welded Boiler Tubes and piping components in carbon, alloy and stainless steel
- Seamless and welded stainless steel tubes for refinery, chemical plants and food processing industry
- etc.



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Services

- supply of package deals,
coordination of various supplies
- acting as purchase agent
- supply of engineering services
- structuring and arrangement
of finance solutions



Export Finance

Our customers often face

- scarce local capital
- scarce local credit lines
- rather high interest rates

making it difficult or impossible to order the equipment needed or do the investments necessary without export finance terms being extended.

Our experienced Finance-team provides, structures and arranges

- Pre-Financing
- Assumption of Risk in Respect of Country (political risk) and Currency Exchange (currency risk)
- Deferred Payments
- Structured Financing



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Export Finance

Large corporations, middle-market companies, and smaller business foreign buyers are all eligible for finance, as long as their credit history and financial ratios satisfy our and our underwriters' criteria.

Foreign buyer financing is normally available for export transactions of at least EUR 1 Million or USD-equivalent, although CCC Machinery is prepared to consider smaller transactions on a case-by-case basis. We do not have maximum transaction size limits, although export finance for exports larger than abt. Euro 30 million may involve syndications with multiple lenders.



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Export Finance

CCC Machinery itself or in co-operation with financial institutions together with supplies offers financing for creditworthy buyers thus offering additional credit facilities

Financing of rawmaterials, commodities and spare parts

For smaller business, i.e. up to abt. EUR/USD 3 million CCC Machinery provide **supplier's credits** with payment terms of up to 180 days (up to 360 days for fertizer and spare parts)

For business bigger than abt. EUR/USD 3 million CCC Machinery arrange **revolving buyer's loans** with payment terms of up to 180 days (up to 360 days for fertizer and spare parts)



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Export Finance

Financing of machines and plant

CCC Machinery arrange credit facilities for our customers directly (loans based on corporate risk) or indirectly (bank-to-bank loans) granted by European banks in co-operation with underwriters/ export credit agencies (ECAs) whereby CCC Machinery always act as exporter and the loans granted are tied to this specific export (**tied buyer's loans**).

Credit facilities normally do not affect already existing credit facilities of our customers but are additional facilities.

Our customers have 2 up to 10 years for capital investments to repay the loan(s) at competitive interest rates depending on

- creditworthiness,
- kind of investment and
- size of the business

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Project Development

Development and Financing of Renewable Energy Projects

Together with partners CCC Machinery develops Renewable Energy Projects (Solar, Wind, Hydro, Biomass) and structures **Project Finance** Solutions for its projects.

Equity participations may be arranged through CCC Machinery's sister company, MPC Capital AG.



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TRADE FINANCE
Deal of the Year



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CCC Machinery
The MPC Group



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